



# **Going 24x7:** **How to Detect and** **Respond to Cyber Threats**

# We listen closely, understand deeply and solve strategically.

Accelerating value and increasing  
resilience for our clients.

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Founded in 2006

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3 countries

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300+ employees

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Atlanta, GA  
Syracuse, NY  
Rochester, NY

London, UK  
Hyderabad, India  
Bangalore, India

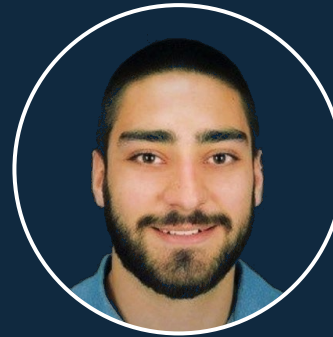
# Presenter



**Michael Montagliano**

**Chief of Innovation**


*CISSP, CEH, CDRP, MBCI*












**Mike Wurz**

**Security Consultant Team Lead**

*CEH, GIAC-PEN*



Waiting to view Liz Davis's screen.



Questions

Webinar staff to everyone

**Q: How long will this webinar be?**

A: This webinar will be an hour long.

1:15 PM

Who is presenting today?

Send

# Agenda

State of security threats

What it takes to stop threats

MDR vs MSSP

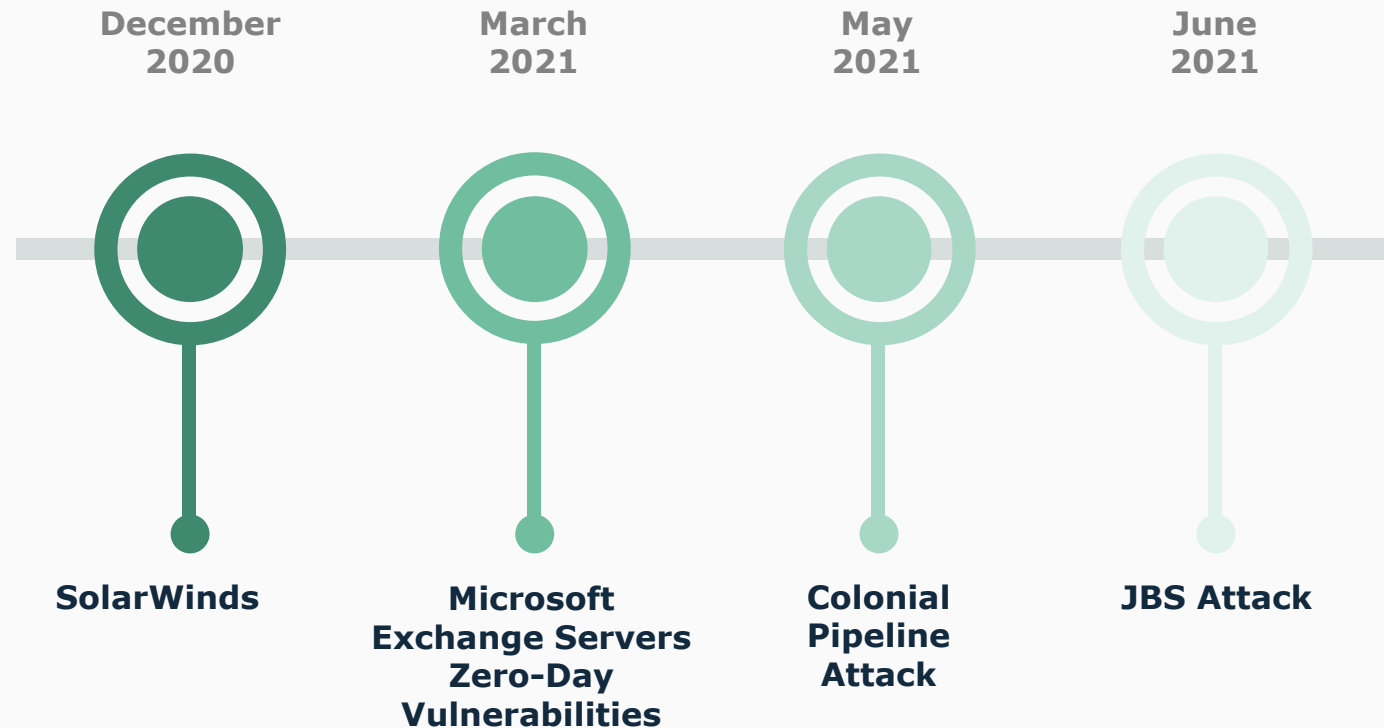
The MDR investment

# **Current State of Threats**



# The Current State

Attackers aren't slowing down



DOE Kicks Off **100-Day Plan to Address Cybersecurity Risks to the U.S. Electric System**, Seeks Input from Stakeholders on Safeguarding U.S. Critical Energy Infrastructure

# Attackers Have the Advantage



**280 Days**

**Average number of days for organizations to identify and contain a breach.**



**76%**

**Percentage of ransomware events that occur outside of work hours.**



**3.1M**

**Number of cybersecurity jobs that went unfulfilled in 2020.**

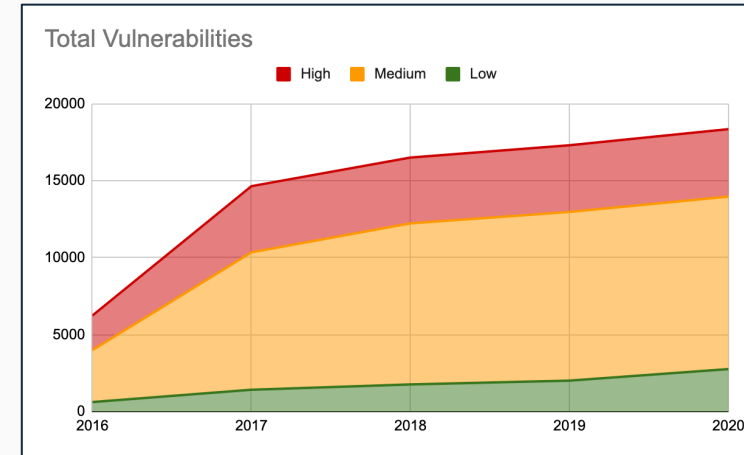


# Vulnerability Overload

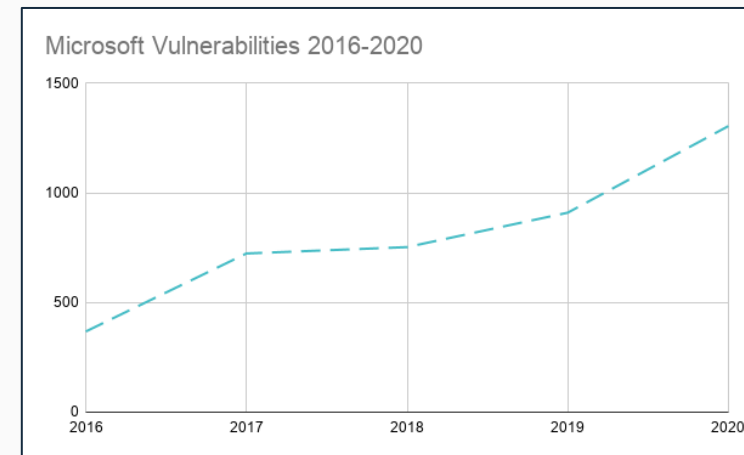
Since 2016 the number of new vulnerabilities released each year has almost tripled

Microsoft patches have more than tripled since 2016

**The growth in reported vulnerabilities has made it impossible for most organizations to track and patch all vulnerabilities a timely fashion.**



Source: NIST Vulnerability Database



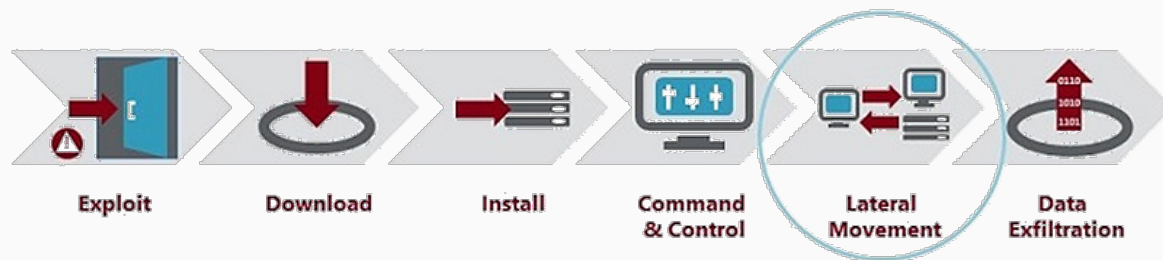
Source: Microsoft

# “Breakout Time Window” for Response

## 1 hour and 58 minutes.

The average amount of time between the initially compromised machine and lateral movement across the network to attain other assets or accounts.

Was 4 hours and 37 minutes two years ago.



MDR vendors follow the 1-10-60 rule:

- **1 minute** to detect threats (Mean-Time to Detection)
- **10 minutes** to complete investigations (Mean-Time to Respond)
- **60 minutes** to remediate the incident (Mean-Time to Resolve)

**The shorter the  
MTTD/MTTR values,  
the faster to recovery.**



**What it Takes to Really Stop Threats**

# What You Need to Keep Threats Out

People, process, and technology



## Ability to pinpoint attackers across corporate resources

Across the entire modern attack surface

- Endpoints: laptops, mobile devices, servers
- Identities
- On-premises
- Cloud
- Custom sources



## 24x7 team of security responders to remediate threats

Analyzing cases and performing threat investigation to confirm indicator of compromise or false positive- 24 hours a day



## Long-term risk reduction and management plan

Measurable time to detect and time to respond metrics

Manageable impact and cost of security incidents

Aligned with compliance requirements

# Breaking Down Managed Detection and Response (MDR)

**Skilled Security Teams and Advanced Threat Technology that Stop Attackers in Their Tracks**

## 24x7 extension of internal security team

Advanced threat visibility across resources

Skilled security threat responders:

- eliminate false positives
- identify malicious activity
- investigate & contain threats
- escalate to Incident Response

### Extended Detection and Response (XDR)

End-to-end attack prevention across corporate resources and custom log sources.

On-premises and cloud networks, endpoints, and identities.



### Endpoint Detection and Response (EDR)

Keep threats off devices that are a clear path to corporate resources.

Workstations, servers, virtual machines, and mobile devices.



### Identity Detection and Response (IDR)

Prevent account compromises that lead to data breaches.

On-premises and cloud corporate accounts (Active Directory)



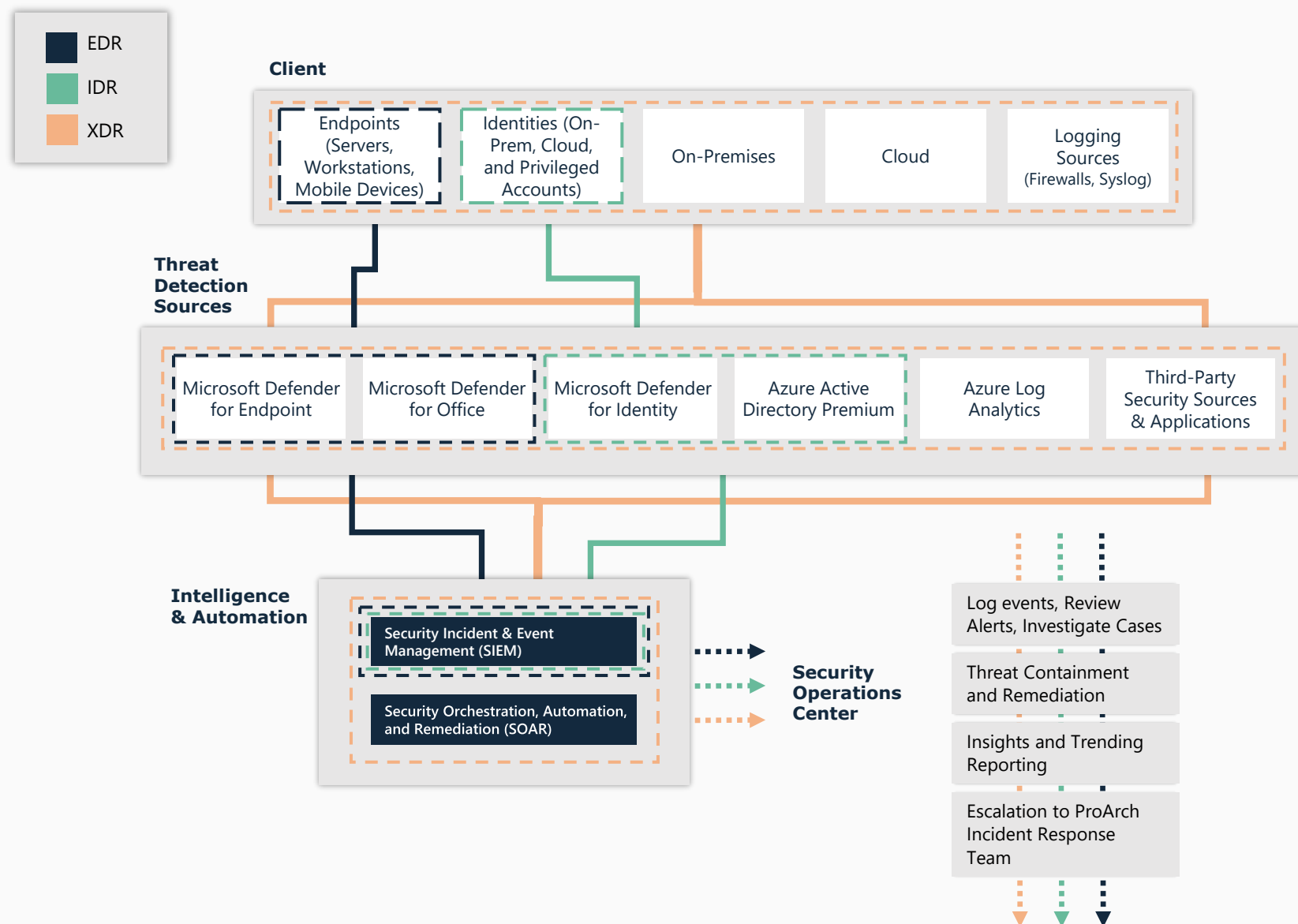
# The Details: How MDR works

Threat detection sources and sensors are deployed across networks, cloud services, endpoints, and identities collecting and analyzing telemetry- making it possible to track down root cause quickly.

Threat intelligence backed by deep context, customer information, and the MITRE ATT&CK framework enhances alerts to categorize and prioritize.

The ProArch SOC team analyzes cases and performs a thorough threat investigation to confirm indicator of compromise or false positive- 24 hours a day.

Transition to ProArch Incident Response in the event of compromise.



# The Tactics: How Hackers work

## – MITRE ATT&CK Framework

Persistence	Privilege Escalation	Defense Evasion	Credential Access	Discovery	Lateral Movement	Execution	Collection	Exfiltration	Command and Control
Any access, action, or configuration change to a system that gives an adversary a persistent presence on that system.	The result of techniques that cause an adversary to obtain a higher level of permissions on a system or network.	Techniques an adversary may use for the purpose of evading detection or avoiding other defenses.	Techniques resulting in the access of, or control over, system, domain, or service credentials that are used within an enterprise environment.	Techniques that allow an adversary to gain knowledge about a system and its internal network.	Techniques that enable an adversary to access and control remote systems on a network.	Techniques that result in execution of adversary-controlled code on a local or remote system.	Techniques used to identify and gather information, such as sensitive files, from a target network prior to exfiltration.	Techniques and attributes that result or aid in an adversary removing files and information from a target network.	Techniques and attributes of how adversaries communicate with systems under their control within a target network.



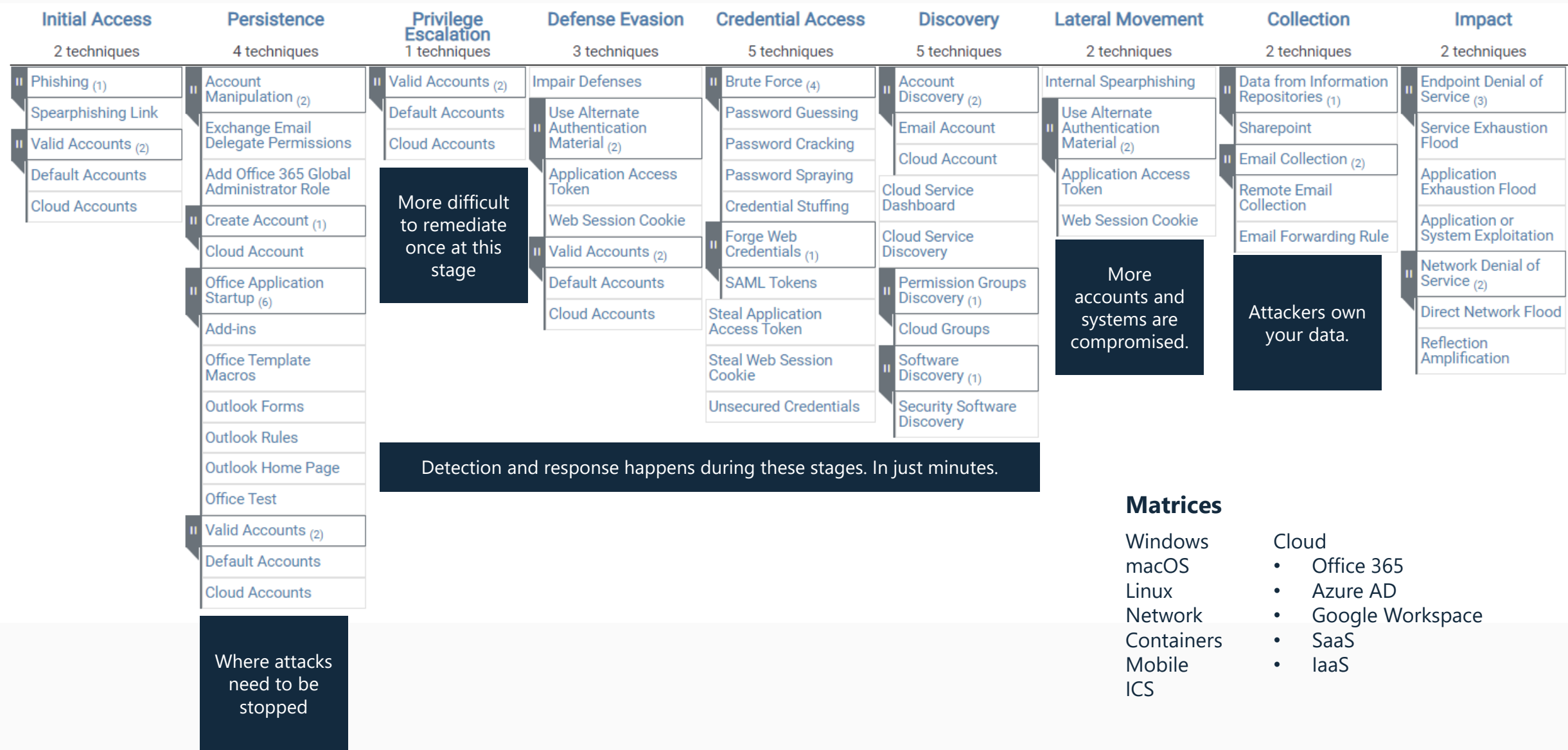
# MITRE ATT&CK Framework: Enterprise



Reconnaissance 10 techniques	Resource Development 7 techniques	Initial Access 9 techniques	Execution 12 techniques	Persistence 19 techniques	Privilege Escalation 13 techniques	Defense Evasion 39 techniques	Credential Access 15 techniques	Discovery 27 techniques	Lateral Movement 9 techniques	Collection 17 techniques	Command and Control 16 techniques	Exfiltration 9 techniques	Impact 13 techniques
Active Scanning (2)	Acquire Infrastructure (6)	Drive-by Compromise	Command and Scripting Interpreter (6)	Account Manipulation (4)	Abuse Elevation Control Mechanism (4)	Abuse Elevation Control Mechanism (4)	Brute Force (4)	Account Discovery (4)	Exploitation of Remote Services	Archive Collected Data (2)	Application Layer Protocol (4)	Automated Exfiltration (1)	Account Access Removal
Gather Victim Host Information (4)	Compromise Accounts (2)	Exploit Public-Facing Application	Container Administration Command	BITS Jobs	Access Token Manipulation (3)	Access Token Manipulation (3)	Credentials from Password Stores (3)	Application Window Discovery	Internal Spearphishing	Audio Capture	Communication Through Removable Media	Data Transfer Size Limits	Data Destruction
Gather Victim Identity Information (2)	Compromise Infrastructure (6)	External Remote Services	Deploy Container	Boot or Logon Autostart Execution (14)	Build Image on Host	Build Image on Host	Exploitation for Credential Access	Browser Bookmark Discovery	Lateral Tool Transfer	Automated Collection	Data Encoding (2)	Exfiltration Over Alternative Protocol (2)	Data Encrypted for Impact
Gather Victim Network Information (6)	Develop Capabilities (4)	Hardware Additions	Exploitation for Client Execution	Boot or Logon Initialization Scripts (2)	Deobfuscate/Decode Files or Information	Deobfuscate/Decode Files or Information	Forced Authentication	Cloud Infrastructure Discovery	Remote Service Session Hijacking (2)	Clipboard Data	Data Obfuscation (2)	Exfiltration Over C2 Channel	Data Manipulation (2)
Gather Victim Org Information (4)	Establish Accounts (2)	Phishing (2)	Inter-Process Communication (2)	Browser Extensions	Create or Modify System Process (4)	Create or Modify System Process (4)	Forge Web Credentials (2)	Cloud Service Dashboard	Remote Services (6)	Data from Cloud Storage Object	Dynamic Resolution (2)	Exfiltration Over Other Network Medium (1)	Defacement (2)
Phishing for Information (2)	Obtain Capabilities (6)	Replication Through Removable Media	Native API	Compromise Client Software Binary	Domain Policy Modification (2)	Domain Policy Modification (2)	Input Capture (4)	Cloud Service Discovery	Replication Through Removable Media	Data from Configuration Repository (2)	Encrypted Channel (2)	Exfiltration Over Physical Medium (1)	Disk Wipe (2)
Search Closed Sources (2)	Stage Capabilities (3)	Supply Chain Compromise (2)	Scheduled Task/Job (7)	Create Account (2)	Escape to Host	Escape to Host	Man-in-the-Middle (2)	Container and Resource Discovery	Software Deployment Tools	Data from Information Repositories (2)	Fallback Channels	Exfiltration Over Web Service (2)	Endpoint Denial of Service (4)
Search Open Technical Databases (4)		Trusted Relationship	Shared Modules	Create or Modify System Process (4)	Event Triggered Execution (12)	Event Triggered Execution (12)	Modify Authentication Process (4)	Domain Trust Discovery	Taint Shared Content	Data from Local System	Ingress Tool Transfer		Firmware Corruption
Search Open Websites/Domains (2)		Valid Accounts (4)	Software Deployment Tools	Event Triggered Execution (12)	Exploitation for Privilege Escalation	Exploitation for Privilege Escalation	Network Sniffing	File and Directory Permissions Modification (2)	Use Alternate Authentication Material (4)	Data from Network Shared Drive	Multi-Stage Channels	Scheduled Transfer	Inhibit System Recovery
Search Victim-Owned Websites			System Services (2)	External Remote Services	Hijack Execution Flow (11)	Hijack Execution Flow (11)	OS Credential Dumping (6)	Network Share Discovery		Data from Removable Media	Non-Application Layer Protocol	Transfer Data to Cloud Account	Network Denial of Service (2)
			User Execution (2)	Implant Internal Image	Process Injection (11)	Process Injection (11)	Steal Application Access Token	Network Sniffing		Data Staged (2)	Non-Standard Port		Resource Hijacking
			Windows Management Instrumentation	Modify Authentication Process (4)	Scheduled Task/Job (7)	Scheduled Task/Job (7)	Steal or Forge Kerberos Tickets (4)	Password Policy Discovery		Email Collection (2)	Protocol Tunneling		Service Stop
				Office Application Startup (4)	Valid Accounts (4)	Valid Accounts (4)	Steal Web Session Cookie	Peripheral Device Discovery		Input Capture (4)	Proxy (4)		System Shutdown/Reboot
				Pre-OS Boot (2)			Two-Factor Authentication Interception	Permission Groups Discovery (2)		Man in the Browser	Remote Access Software		
				Scheduled Task/Job (7)			Masquerading (4)	Process Discovery		Man-in-the-Middle (2)	Traffic Signaling (1)		
				Server Software Component (2)			Modify Authentication Process (4)	Query Registry			Web Service (2)		
				Traffic Signaling (1)			Modify Cloud Compute Infrastructure (4)	Remote System Discovery					
				Valid Accounts (4)			Modify Registry	Software Discovery (1)					
							Modify System Image (2)	System Information Discovery					
							Network Boundary Bridging (1)	System Location Discovery					
							Obfuscated Files or Information (4)	System Network Configuration Discovery (1)					
							Pre-OS Boot (2)	System Network Connections Discovery					
							Process Injection (11)	System Owner/User Discovery					
							Rogue Domain Controller	System Service Discovery					
							Rootkit	System Time Discovery					
							Signed Binary Proxy Execution (11)	Virtualization/Sandbox Evasion (2)					
							Signed Script Proxy Execution (11)	Weakens Encryption (2)					
							Subvert Trust Controls (4)	XSL Script Processing					
							Template Injection						
							Traffic Signaling (1)						
							Trusted Developer Utilities Proxy Execution (1)						
							Unused/Unsupported Cloud Regions						
							Use Alternate Authentication Material (2)						
							Valid Accounts (4)						
							Virtualization/Sandbox Evasion (2)						
							Weakens Encryption (2)						
							XSL Script Processing						



# Office 365 Breach Tactics



# Real World Attack

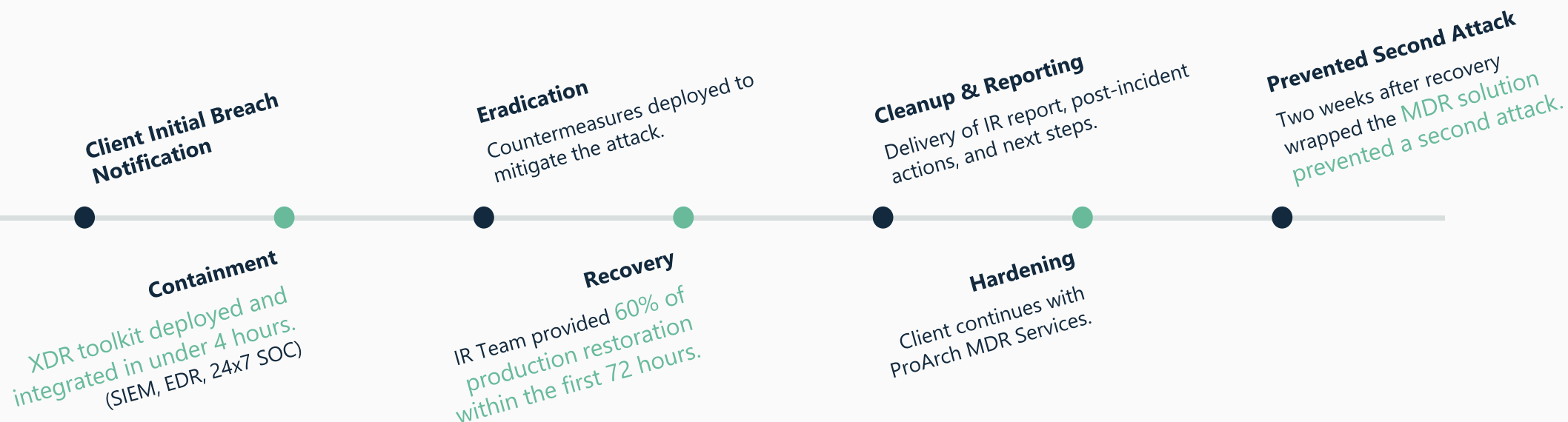
## ProArch response to successful ransomware attack

- Production down across locations
- Lost revenue
- Fine and penalties

### ProArch performed

- End-to-end Incident Response
- Deployed XDR capabilities in under 4 hours

MDR prevented second attack attempt 14 days later



# How Threats are Responded To



Incidents - Microsoft Defender f... +

← → ↻ <https://securitycenter.windows.com/incidents?filters=AlertStatus%3DNew%257CInProgress,AssignedTo%3Dadmin%252540msdx432104.onmicrosoft.com,incidentAssignment%3DAnyone%257CMe%257CUnassigned,classification...> InPrivate (2)

Network Training Personal Cases Tech Sites Scripting Security OLD IV4 Pen Testing MS Portals SEC560 ProArch CMMC Github Repos

Microsoft Defender Security Center Device Search Microsoft Defender for Endpoint admin@MSDx432104.onmic...

Incidents

1-1 < > 30 days Choose columns 30 items per page Filters

✓	Incident name	Tags	Severity	Investigation state	Categories	Impacted entities	Active alerts	Detection sources	First activity	Last activity	Data sensitivity
>	Multi-stage incident involving Initial access & Discovery on one endpoint		Medium	2 investigation s...	Initial acc...	az-win10 azureadmin	5/5	Endpoint	6/7/21, 7:28 PM	6/7/21, 8:16 PM	

# Threat Intelligence: By Design

- Method by which data and insights are collected, analyzed, and automated to accelerate distinct security systems and functions
- It's a mindset; a philosophy for how intelligence drives every security initiative and strategic decision
- Brings automation and insight to the forefront of every facet of security, including strategic planning, technical design and architecture, and implementation and execution

## Security Intelligence:

An outcomes-centric approach to reducing risk that fuses external and internal threat, security, and business insights across an entire organization.

*Source: Recorded Future*

# Threat Intelligence: SecOps

A Global View of Risks to Accelerate SecOps Response



## Alert Triage

50% more alerts  
reviewed

Prioritize and resolve  
alerts confidently



## Threat Detection

Threats identified  
10x faster

Detect previously  
undetected threats

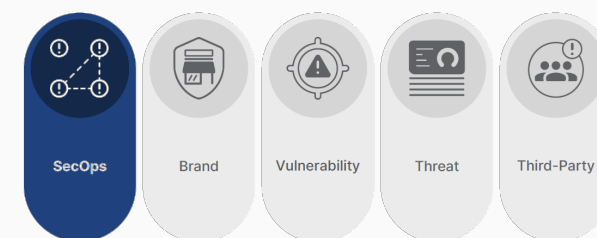


## Threat Prevention

22% more threats  
identified before impact

Block threats with less  
business disruption

Allows ProArch Analysts to simplify workflows  
with contextualized SecOps intelligence



# Threat Intelligence: Threat

## A Comprehensive View of Your Threat Landscape

### Advanced Threat Research and Reporting

Reduce time spent compiling reports by 34%

Access the broadest set of sources in one platform

### Dark Web Investigation

22% more threats identified before impact

Expand your visibility of the threat landscape

### Advanced Detection and Validation

Threats identified 10x faster

Simplify threat detection and response workflows

### Monitoring for Threats to Your Tech Stack

11 days faster than the NVD

Learn about product vulnerabilities before they're published



# Threat Intelligence: Vulnerability


## A Truly Risk-Centered Approach

- Relevant, threat-based risk scores, updated in real time for fast prioritization of vulnerabilities
- Real-time alerting on vulnerabilities days before they're published in the NIST Vulnerability Database (~11 days faster)
- Detailed risk evidence and context for transparent and fast analysis by ProArch's SecOps team
- Integration into Microsoft Sentinel

**86% reduction in unplanned downtime**

### BleedingTooth

Notes	1 Insikt Group Note
References	1 000+
First Reference	Mar 19, 2020
Latest Reference	Mar 4, 2021
Curated	★



64  
MEDIUM  
RISK SCORE

4 of 21 Risk Rules Triggered

Show [all events](#) or [cyber events](#)

#### TRIGGERED RISK RULES

[Learn More](#)

**Web Reporting Prior to NVD Disclosure**  
Reports involving CVE Vulnerability before vulnerability specifics are disclosed by NVD.

**Linked to Historical Cyber Exploit** • 99 sightings on 38 sources including  
Security Bloggers Network, @it2bsns, SecureNews | Hobociv, Mastodon Social, Prcy Info. Most recent tweet: It's either complex remote kernel exploitation with 'a2mp\_info\_req' leak and 'sock->data' type confusion OR POC video by @theflow0 was fake. #bleedingtooth #bleutooth.

**Historically Linked to Malware** • 30 sightings on 14 sources including  
Security Bloggers Network, HackDig Posts, @HitechguruS, @DevilMalware, muycomputerpro.com. 14 related malwares including Exploit Kit, Trojan, Concept, Proof-of-Concept Exploit, DDOS Toolkit. Most recent tweet: #bleedingtooth #bleutooth #vulnerability allows #RCE in #linux #devices https://t.co/LJHJKDiptz #infosec #cybersecurity #security #hackers #databreach #ddos #malware #ransomware #cyberwarning #phishing #spyware #technology #privacy #dataprotection #datasecurity. Most recent link (Feb 16, 2021): https://twitter.com/HitechguruS/statuses/1361608343853404163

**Historically Referenced by Insikt Group** • 1 sighting on 1 source  
Insikt Group. 1 report: BleedingTooth Vulnerability Leaves Linux-Based IoT Devices At Risk. Most recent link (Oct 13, 2020): https://app.recordedfuture.com/live/sc/SnrkAsMoc5

#### INSIKT GROUP RESEARCH

[ALL \(1\)](#) [FLASH REPORT \(1\)](#) [INFORMATIONAL \(1\)](#)

**BleedingTooth Vulnerability Leaves Linux-Based IoT Devices At Risk** • Informational • Flash Report  
On October 14, 2020, details were released regarding a vulnerability, dubbed "BleedingTooth," that is associated with BlueZ, a Linux Bluetooth protocol stack that provides support for core Bluetooth layers and protocols to Linux-based Internet of Things (IoT) devices. The vulnerability is tracked as CVE-2020-12351 and has been rated as "High" in severity with a CVSS score of 8.3. The BleedingTooth vulnerability can be exploited in a "zero-click" attack via specially crafted input by a local unauthenticated attacker. This vulnerability could allow threat actors to escalate their privileges on the affected devices.



**MDR vs. MSSP**





# MDR vs. MSSP Comparison Chart

**MDR:** Services that proactively search out, validate and alert organizations of detected, current or incoming threats.

**MSSP:** Services that reactively respond to security events and focus primarily on defending vulnerabilities through passive technologies like firewalls. MSSPs send out alerts to IT teams when anomalies are detected but do not investigate them.

	MDR	MSSP
Alert Monitoring	✓	✓
Threat Investigation	✓	
Threat Containment	✓	
24x7 Security Operations Center	✓	
Security Information Event Management (SIEM)	✓	
Incident Response	✓	Yes (varies by provider)

# Who Needs MDR?



Invested in security tools  
but have not fully  
integrated them and are  
not getting full value



Must adhere to  
compliance and/or  
regulatory requirements



Want to use their  
monetary resources for  
initiatives other than  
staffing a security team  
and managing a SOC



**Everyone.** Every  
company has something  
to lose, and attackers  
always have something  
to gain.

# What MDR Isn't...

## MDR is not 'all encompassing'

### **Foundational Attack Surface Reduction elements not included**

- vulnerability management
- security awareness training
- system and infrastructure hardening
- web content filtering
- antivirus and boundary defense
- risk management
- pen testing

**MDR is not a guarantee against a breach.** Other risk mitigation, such as, cyber-insurance, should be considered.

MDR is not a replacement for an **incident response** or **disaster recovery plans**

Security Architecture tied to Enterprise Architecture: **Zero Trust Architect**

**Regulatory Compliance:** Compliance frameworks are the floor, not the ceiling.

# **The Investment**



# What to Look for in an MDR Vendor

## Gartner Recommendations

Use MDR services to **add remotely delivered modern 24/7 security operations center functions in a turnkey approach** when there are no existing internal capabilities, or when the organization needs to accelerate or augment existing capabilities.

Embrace **containment actions as an incident response capability of MDR** service providers when there are no internal 24/7 operations to respond to threats that require immediate attention.

Assess how the MDR provider's **containment approach can integrate with your organization's policies and procedures.**

Ensure the MDR providers **technology stack fits well with your existing security controls** and IT environment, from on-premises to cloud.

Use MDR providers that **have experience with use cases appropriate to your organization's size, location and industry vertical.** Use any unique challenges in your industry vertical to differentiate potential providers.

# MDR Service Attributes according to Gartner

24x7 SOC Attributes	ProArch MDR
Applicable technologies to detect, investigate and respond to threats.	✓
Staff that have skills and expertise in threat monitoring, detection and hunting, threat intelligence (TI), and incident response.	✓
Processes that include a standard playbook of workflows and procedures.	✓

MDR Delivery Attributes	ProArch MDR
A focus on high-fidelity threat detection and validation, geared toward attacks that have bypassed preventative security controls.	✓
Remote incident response investigation and containment activities beyond alerting and notification. Threats move too fast for most organization these days. Depending on the type of threat and the environment targeted, this could have an impact on data confidentiality, availability to operations, an impact on privacy, or even an impact on physical safety.	✓
Selective use of technologies and a turnkey model to enable the MDR provider's team to quickly implement and deliver services.	4-Hour Deployment

# Justifying the Investment

## Getting buy-in from the c-suite

### Identification of critical business information

- Understanding what critical assets need to be protected is the first step.

### Knowledge of threats and attack vectors

- The specific nature of threats needs to be examined
- Which "threat communities" pose the most risk to your organization?

### Forecasting loss magnitude and loss frequency

- Losses may be categorized as theft of intellectual property, fines from compliance violations, ransomware payments, lost revenues, reputational loss, etc., and are used to estimate loss magnitude. The estimated loss frequency (more than "this may happen," but within what time period) needs to be estimated.

### ROSI (Return on Security Investment) Model

$$\text{ROSI} = \frac{(\text{Risk Exposure} \times \% \text{Risk Mitigated}) - \text{Solution cost}}{\text{Solution Cost}}$$

Risk Exposure: \$25,000, 4x per year = \$100,000

Risk Mitigated: 75%

Solution Cost: \$25,000

$$\text{ROSI} = \frac{(\$100,000 \times 75\%) - \$25,000}{\$25,000} = 200\%$$

In the United States, security budgets typically run at about 10.6% of the IT budget as part of total revenue.

The fact is that over the 12 years 2005 until 2019, security budgets increased by 60%, while cybersecurity risks increased by 309%.

**Thank You!**

Recording and slide deck will be sent out this afternoon.